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Reference

Professional Summary

SAP Professional with Over 15 Years of Experience | 36 Projects | 9 SAP Certifications.

- **Managing an SAP Department**
  - Oversee the Delivery [PMO], Product Division (R&D – BTP), Elite Program Tracking, Productivity & Efficiency KPIs, Sales and Presales Tracking, Team Utilization Tracking [TUT] and Next Project (CEE) using SAP Application Lifecycle Management (ALM).
- **Elite Program for Saudi Youth (5 Tracks)**
  - Designing and tracking development plans via ALM to build a professional talent pool of Saudi youth
- **Developing innovative SAP products via (BTP)**
  - Seamless integration with the Saudi National Systems & non-NS
- **Team Utilization Tracking – TUT**
  - Identify & assign tasks based on the team's capabilities & workload.
- **Golden Template System** attend workshops in UGRP
- **Design Golden Template Document (technical proposal)**
- **Next Project (Customer Engagement Executive Methodologies)**

Work History

09.2024 - Current

SAP Executive SMEBank
Solution By STC- Saudi Arabia

- Develop and execute the bank's digitalization strategy by Lead E2E digital transformation process by leveraging SAP's full suite of solutions to improve banking operations,
- Design and oversee the SAP Early Watch by ALM to ensure the optimal performance, availability, and health of their SAP systems.
- Streamlining Core Banking Operations, Loan Processing, Payment Processing, Account Management.
- Generate detailed audit reports that document findings, issues, and Governance GAP.
- Ensure seamless integration of SAP systems with the bank's existing technology stack and third-party application
  - I was awarded a Certificate of Appreciation and a Competency Shield in recognition of my achievements

Achievements & Awards

10.2023 - 09.2024

SAP Program Manager
Wataniya information System - Wisys - Saudi Arabia

- Managing successful implementation and integration of SAP solutions using SAP Application Lifecycle Management - ALM .
- Develop Golden SAP Standard for Optimal Public Sector Solutions
- Led and managed administrative staff to maintain smooth daily operations By Utilization reporting ALM

✳ **Project: SMEBANK**

► Primary Role: Project Manager
► Second Role: Function Consultant (FI/FM & MM)
► Scope: S/4HANA MM-FICO-FM / SuccessFactors EC& ECP-RCM-ONB
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 3 Months

✳ **Project: TETCO**

► Primary Role: Project Manager
► Scope: SAP E-Invoice Implementation – Phase 2
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 3 Months

01.2022 - 08.2023

Head of SAP Practice
Tools & Solutions - Saudi Arabia

- Founded and structured the SAP Practice using **SAP ALM** to streamline managerial and operational activities.
- Secured all required licensing and authorizations to market and sell SAP solutions including **S/4HANA, SuccessFactors, Ariba, and Customer Experience Cloud Sales**.
- Developed a future-ready talent pipeline by sponsoring and mentoring **20 Saudi junior SAP consultants** specialized in S/4 and SuccessFactors, in collaboration with MCIT
- Initiated and led the **Elite Program** to upskill the SAP Presales, Sales, and Customer Engagement teams, enhancing customer-facing capabilities and sales effectiveness

✳ **Project: NCGR [UGRP]**

► Scope: integration project with time tracking and Audit management
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 6 Months

✳ **Project: ADAA**

► Project 1 / Scope: SAP Deployment (Full S/4 HANA)
► Project 2 / Scope: SAP Support & Enhancement
► Project 3 / Scope: SAP Migration
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 2 Years

✳ **Project: EXPRO**

► Scope: SAP SuccessFactors Deployment Talant modules and support
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 1 Year

✳ **Project: MWAN**

► Project 1 / Scope: Management S/4 HANA/ SFSF EC/ECP/RCM-ONB
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 3 Months

✳ Project: AWQAF

► Project 1 / Scope: SAP Support & Enhancement – S/4 HANA & SF
► Project 2 / Scope: SAP New Code -WQAF Deployment
► Project 3 / Scope: SAP RE Deployment
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 3 Years

✳ Project: NAJM

► Project 1 / Scope: SAP Integration SFSF LMS – Knowledge City
► Project 2 / Scope: SAP Enhancment
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 6 Months

✳ Project: NUPCO

► Project 1 / Scope: SAP Enhancement **SAP Hybris Commerce**
► Management Tool: SAP ALM (Application Lifecycle Management)
► Project duration: 6 Months

✳ Project: Ministry of Communications and Information Technology (MCIT) : Future Skills Education Project

► Project 1 / Scope: SAP Education program - **Designed and developed comprehensive education content** for the **Future Skills Development Program** sponsored by MCIT Saudi Arabia, focusing on SAP S/4HANA and SuccessFactors modules.
► Project duration: 6 Months

✳ Build Golden Templates

►Technical Proposals
►Financial Proposals

✳ SAP HUB Portal for Customer Engagement

► Management Tool: SAP ALM (Application Lifecycle Management)

✳ Build Elite Program

► Scope: SAP Sales and Presales / Customer Engagement
► Management Tool: SAP ALM (Application Lifecycle Management)

06.2021 - 12.2021

SAP Application Manager
SILO FOODS - EGYPT

- Led the SAP S/4HANA implementation across **6 factories** in Phase 1
- Design Solutions for RFID Solutions Integrated with SAP WM , Design Solutions for school meals "Guinness Records"
- Modules involved: FI, CO, MM, PP, EWM, and Quality Management, tailored to food manufacturing workflows
- Played a key role in supporting a national initiative serving 13+ million students daily through efficient SAP-backed operations

Achievements & Awards

✳
- ✳ S/4 HANA Presentation to President **Abdel Fattah El-Sisi.**
- ✳ Building Scenario Which present to President **Abdel Fattah El-Sisi.**
- ✳ Designed operational procedures for the School Feeding Program (SFP) that contributed to earning a **Guinness World Record**
- ✳ Build SAP Solution via (**RFID**) in Logistics Execution
- ✳ **Project: SILO Foods Phase 1 [6 Factories] -** Deployment S/4 HANA

► Project 1: Grain Silos
► Project 2: Flour Mill
► Project 3: Pasta & Noodles Factory
► Project 4: Biscuits factory
► Project 5: Bakery factory
► Project 6: Packaging & transport

02.2020 - 02.2021	**SAP Project Manager** WSSEL - Cairo • Coordinate with Implementation Partner, Business, and Project Manager to ensure proper SAP module implementation following project management methodology. • Manage project scope and advise business users on process improvements. • Support Business Blueprint preparation and approval.
01.2012 - 12.2019	**SAP Solution Architect & Development Manager** HAYAT Holding – EGYPT & Turkey and Pakistan • Manage SAP development projects, overseeing configuration, customization, and integration of modules such as MM, PP, WM, FI/CO, Maintenance and Quality Management. and automation of the Business Process using advanced technology in logistical operations. • Delivered SAP support through ITSM and QDMS frameworks, improving incident management and process quality. • Part of the Turkey team deploying SAP rollout projects across multiple sites, ensuring consistency and compliance with corporate standards.
Achievements & Awards	✹ **Project: Hayat Kimya [5 Factories] –** Deployment & Support ► Project 1: Baby diapers, feminine care products ► Project 2: Nonwoven and polyethylene products ► Project 3: tissues Jumbo Roll ► Project 4: flexible packaging ► Project 5: tissues Jumbo Roll Cutting & Converting ✹ **Project: Hayat Kimya Pakistan [Rollout project]** Deployment & Support ► Project 1: Hygiene product manufacturing ► Project 2: Trading Company Code ✹ **Key Solutions Delivered :** ► Solution 1: Global Available-to-Promise (**Global ATP**) ► Solution 2: Shelf-Life Expiration Date (**SLED**) ► Solution 3: MRP (Material Requirement Planning) (**MRP**) ► Solution 4: KANTAR Integration System) ► Solution 5: Automated Customs Procedures (**Customs**) ► Solution 6: INTRA-CROSS-Country Processes ► Solution 7: Scrapping Solution
12.2010 - 11.2011	**ERP Team Leader** E-Finance – Cairo The Egyptian Ministry of Finance launched the GFMIS initiative to drive public sector fiscal reform, enhance transparency in public finance, and improve the efficiency and effectiveness of government service delivery. • Contributed to the nationwide automation of Egypt's public financial management system in collaboration with E-Finance and the Ministry of Finance.
Achievements & Awards	✹ **Project: Ministry of Finance (MoF)** ► Project 1: Higher Education Legal Entity
09.2009 - 11.2010	**SAP MM Consultant** *AMER Group – Cairo* • *SAP Deployment in MM and IM* • *2 sites : Porto El Sokhna & Golf Porto marina*

Areas of Expertise

Public Sector in Saudi Arabia

* **FI & FM –** Public Sector Financials, Budget Control, and Integration
* **TRM & Loan Management** Treasury Operations, Risk, and Lending
* **Ariba –** Sourcing, Procurement, and Contract Management
* **GRC (**Governance, Risk, and Compliance**)**
* **EPPM –** Strategic Portfolio & Project Management for Public Sector PMO
* **SuccessFactors –** Core HR & Payroll Management
* **SAP ALM -** Application Lifecycle management
* **SAP Support Portal by SAP ALM (web and Mobile APP)**
* **Multi-Bank Connectivity (MBC)** Centralized Banking Communication
* **SuccessFactors –** Talent Management Modules
* **MM** Procurement and Inventory Optimization
* **CRM** Cloud for Customer (C4C) Sales & Services
* **E-Service Portal** for Employees self-services (integration with SAP)
* **Full Integration with Government Lending Platform**

Education

03.2005 - 04.2009

Bachelor of Commerce, Accounting, Cairo University - Cairo , Egypt

Certifications

* SAP Certified Application Associate - **SAP S/4HANA for Financial Accounting** Associates (SAP S/4HANA 1809)
* SAP Certified Associate - **SAP Activate Project Manager**
* SAP Certified Application Associate - **SAP S/4HANA Sourcing and Procurement** - Upskilling for ERP Experts
* SAP Certified Application Associate - **SAP S/4HANA Sales 1809 Upskilling**
* SAP Certified Application Associate - **SAP S/4HANA Production Planning and Manufacturing (1809)**
* SAP Certified Application Associate - **SAP S/4HANA Portfolio and Project Management**
* SAP Certified **SuccessFactors Core & Talent Modules**
* SAP Certified ERP **Business Processes Integration** (TERP10)
* SAP Certified CEE – **Customer Engagement Executive** Certified
* Partner **Presales Validation Program** (Confirmation of Validation)
* SAP Sales Cloud **- Sales Executive Certified**