

SHERIF ESSAM YOUSSEF

PROFESSIONAL SUMMARY

+15 Years of Professional Experience in SAP Domain, 36 Project, 9 SAP Certificates.

- ▣ Managing an SAP Department Using SAP ALM (Tracking)
- Oversee the Delivery [PMO]
- Product Division (R&D – BTP) Saudi National Systems
- Elite Program Tracking for Saudi Youth (5 Tracks)
- Productivity & Efficiency KPIs,
- Sales and Presales Tracking
- Team Utilization Tracking for Task Assignment
- Next Project (Customer Engagement Executive Methodologies
- ▣ Golden Template System attend workshops in UGRP
- ▣ Design Golden Template Document (technical proposal)

WORK HISTORY

SAP Executive, 09/2024 to Current

Solutions by STC - Riyadh, Saudi Arabia

- Develop and execute bank's digitalization strategy by Lead end-to-end digital transformation process by leveraging SAP solutions (e.g. SAP Ariba, SAP C4C, SAP GRC, SAP Cash Management for Banking, Talent Modules)
- Design and oversee SAP Early-Watch by ALM to ensure optimal performance, availability, and health of their SAP systems..
- Generate detailed audit reports that document findings, issues, and Governance GAP.

SAP Program Manager, 10/2023 to Current

Watania information System - Wisys - Riyadh, Saudi Arabia

- Managing successful implementation and integration of SAP solutions using SAP Application Lifecycle Management - ALM .
- Professional dashboard for monitoring SAP project operations, activities, and non-SAP integration solutions using ALM
- Develop Golden SAP Standard for Optimal Public Sector Solutions

【Achievements】

▣ 2 🇸🇦 Public Sector

➔ SMEBANK

📋 Scope : ◁ FICO ▷ ◁ FM ▷ ◁ MM ▷ SFSF ◁ EC ▷ ◁ ECP ▷ ◁ RCM ▷ ◁ ONB ▷

📋 Timeline : 3 Months

📋 Main Role : Project Manager using ◁ ALM ▷

📋 Second Role ◁ FICO ▷ ◁ FM ▷ ◁ MM ▷ Function Consultant

➔ TETCO

📋 Scope : E-invoice Phase 2

📋 Timeline : 3 Months

📋 Main Role : Project Manager using ◁ ALM ▷

📋 Second Role ◁ FICO ▷ ◁ FM ▷ Function Consultant

CONTACT

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REFERENCE

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SAP BUSINESS APPLICATION SKILLS

▣ S/4HANA【Expert Consultant】

- ➔ Fund Management ◁ FM ▷
- ➔ Finance & Controlling ◁ FICO ▷
- ➔ Material Management ◁ MM ▷
- ➔ Production Planning ◁ PP ▷
- ➔ Sales & Distribution ◁ SD ▷
- ➔ Warehouse Management ◁ WM ▷
- ➔ Extend Warehouse ◁ EWM ▷
- ➔ Portfolio & Project ◁ EPPM ▷
- ➔ Quality Management ◁ QM ▷
- ➔ Plant Maintenance ◁ PLM ▷

▣ Successfactors【Expert】

- ➔ Employee Central ◁ EC ▷
- ➔ EC Payroll ◁ ECP ▷
- ➔ Recruiting Management ◁ RCM ▷
- ➔ Onboarding ◁ ONB ▷

▣ ARIBA【Sales/PreSales】

- ➔ Ariba Sourcing and procurement
- ➔ E2E Procedures with ◁ S4H ▷

▣ C4C【Sales/PreSales】

- ➔ Sales and Services Core

Head of SAP Practice, 01/2022 to 08/2023

Tools & Solutions - Riyadh, Saudi Arabia

- Establishment of SAP Practice, Using SAP Application Lifecycle Management - ALM for Managerial & Operational Activities.
- Build Future skills to Generate 20 SAP junior consultant in S/4 & SF – Sponsor by MCIT (Saudi nationality)
- Collaborate closely with SAP Alliance team Account and Channel Managers to cultivate T&S as a trusted partner.
- Obtain all necessary licensing and authorization to Sell S/4HANA, SuccessFactors, ARIBA, Customer Experience – Sales for Cloud
- Build Elite Program to Upskills SAP Presale Team and Sales Team in addition to Customer Engagement Executive

【Achievements】

- ▣ 9 🏆🏆🏆 Public Sector
- ▣ 3 🏆🏆🏆 Private Sector
- ▣ 5 Next Project
- ▣ 20 Graduates of Saudi youth consultants from the Elite Program
- ▣ 3 Developed Products Innovations (Public Sector)
- ▣ 1 New SAP Services (Manage SAP Deployment)
- ▣ 1 Presales Professional Certificate
- ➔ Nupco
- 📋 Scope : Enhancement (SAP Hybris Commerce)
- ➔ ADAA (2 Project)
- 📋 Scope : Deployment & Migration and Support (SAP S/4 HANA)
- ➔ EXPRO
- 📋 Scope : Deployment and Support (SAP SFSF)
- ➔ AWQAF (3 Project)
- 📋 Scope : Deployment and Support (SAP SFSF) (SAP S/4 HANA)
- ➔ MWAN
- 📋 Scope : Manage SAP Deployment (SAP SFSF) (SAP S/4 HANA)
- ➔ NCGR (2 Project)
- 📋 Scope : Integration and Audit & Finding support
- ➔ NAJM (2 Project)
- 📋 Scope : Integration & Support (SAP SFSF)
- ➔ 20 SAP junior consultant in (SAP SFSF) (SAP S/4 HANA)
- 📋 Roles : Function , Pre-Sales , Sales , Customer Engegement
- ➔ Build Golden Templates for Technical & Financial Proposals
- ➔ HUB Central using ALM for Customer Supporting

SAP Application Manager, 06/2021 to 12/2021

SILO FOODS - Cairo, Egypt

- Ensure delivery of projects on time, within budget, adhere to high quality standards and meet customer expectation.
- Design Solutions for RFID Solutions Integrated with SAP WM , Design Solutions for school meals “Guinness Records”

【Achievements】

- ▣ Present SAP S/4HANA to President Abdel Fattah El-Sisi.
- ▣ 6 🏆🏆🏆 Public Sector "Manufacturing"
- ▣ 1 Developed Products Innovations (RFID EWM)
- ➔ SILO FOODS (6 Project)
- 📋 Scope : Deployment (SAP S/4 HANA) (SAP HCM)
- ➔ Biscuit Factory
- ➔ Pasta Factory
- ➔ Bakeries Factory
- ➔ Flour Factory
- ➔ ROTO & Duplex Factories

PLATFORM & TECHNOLOGY SKILLS

▣ SAP ALM【Expert Consultant】

- ➔ Design layout (Custom)
- ➔ Admin Console (Settings)
- ➔ Manage SAP Practice (AiO)
- ➔ Build SAP HUB (AiO)

▣ SAP BTP【Expert Consultant】

- ➔ Manage Global Account (GA)
- ➔ Manage Sub Accounts (ALM)

▣ Partner Portal【Expert】

- ➔ Manage Competencies
- ➔ Mange Business Plan
- ➔ SAP Deals (Strong network)
- ➔ SAP Price APP

BIG DATA & ANALYTICS SKILLS

▣ SAP SAC【Management】

- ➔ Design Stories (Public Sector)
- ➔ Office of CFO (KPIs)
- ➔ Smart Insights (Discovery)

▣ SAP S/4HANA【Expert】

- ➔ Office of CFO (Analysis)
- ➔ Office of CFO (Monitoring)
- ➔ Audit Reports (S4H)

▣ SAP Successfactors 【Expert】

- ➔ Design Reporting (Report Center)

AWARDS, ACCOMPLISHMENTS, AND HONOURS

- ➔ Award of Appreciation (Public Sector)
- ➔ Honor Shield (Public Sector)
- ➔ Present SAP S/4HANA to President Abdel Fattah El-Sisi.

SAP Project Manager, 02/2020 to 02/2021

WSSEL - Cairo, Egypt

- Streamlined processes to ensure timely completion of SAP projects.
- Developed detailed project plans leading to accurate task scheduling and resource allocation.
- Adopted agile methodologies to improve flexibility in managing changes during projects' duration.

SAP Solution Architect & Development Manager, 01/2012 to 12/2019

HAYAT Holding - Cairo , IZMIT , Lahore, Egypt , Turkey , Pakistan

- implemented innovative business solutions to support corporate objectives.
- Managed and delivered advanced customization and configuration for SAP solutions.
- Rollout Deployment in the branches around the world

【Achievements】

- ▣ 8 🇪🇲🇲 Private Sector - Manufacturing & Trading
- ▣ 8 SAP Solutions in Logistics Execution
 - ➔ Hayat Kimya Pakistan Pvt. Ltd Manufacturing (Pakistan)
 - ➔ Hayat Kimya Pakistan Pvt. Ltd Trading (Pakistan)
 - ➔ Hayat EGYPT hygienic Products [4 Factories] (EGYPT)
 - (Baby Care) (Tissue Bobbin & converting) (NoN-Woven)
 - ➔ Hayat EGYPT Trading Products [2 Factories] (EGYPT)
- ☞ Effectively Advancing Solutions in the Following Areas
 - ➔ Global Available-to-Promise (Global ATP)
 - ➔ Shelf Life Expiration Date (SLED)
 - ➔ Material Requirement Planning (MRP)
 - ➔ KANTAR System
 - ➔ Extended Warehouse Management (SAP EWM)
 - ➔ Transportation Management (TM)
 - ➔ Scraping Solution
 - ➔ INTRA CROSS Process
 - ➔ Customs Procedures Automation

ERP Team Leader, 12/2010 to 11/2011

E-Finance - Cairo, Egypt

The Egyptian Ministry of Finance (MoF) decided to introduce its huge initiative for applying the Government Fiscal Management Information System (GFMIS) to support public sector fiscal reform and to increase transparency of public finance and accounting and to improve the effectiveness, efficiency, and the economy of public service delivery.

- Successfully delivered on tasks within tight deadlines.
- Maintaining a database of public sector organizations and their status in relation to GFMIS implementation.

【Achievements】

- ▣ 1 🇪🇲🇲 Public Sector (Legal entity of Higher Education)

SAP MM Consultant, 09/2009 to 11/2010

AMER Group - Cairo, Egypt

SAP Deployment in Material Management and Inventory Management & SAP Supporting and Enhancement

【Achievements】

- ▣ 2 🇪🇲🇲 Private Sector
 - ➔ Porto El Sokhna
 - ➔ Golf Porto marina

SAP CERTIFICATIONS

- ➔ SAP Certified Application Associate - SAP S/4HANA for Financial Accounting Associates (SAP S/4HANA 1809)
- ➔ SAP Certified Associate - SAP Activate Project Manager
- ➔ SAP Certified Application Associate - SAP S/4HANA Sourcing and Procurement - Upskilling for ERP Experts
- ➔ SAP Certified Application Associate - SAP S/4HANA Sales 1809 Upskilling
- ➔ SAP Certified Application Associate - SAP S/4HANA Production Planning and Manufacturing (1809)
- ➔ SAP Certified Application Associate - SAP S/4HANA Portfolio and Project Management
- ➔ SAP ERP Integration of Business Processes (TERP10)
- ➔ SAP CEE – Customer Engagement Executive Certified
- ➔ Partner Presales Validation Program (Confirmation of Validation)SuccessFactors
- ➔ SAP Sales Cloud - Sales Executive Certified

EDUCATION

Bachelor of Commerce, Accounting,
03/2005 to 04/2009
Cairo University - Cairo , Egypt

HOBBIES AND INTEREST

- ▣ Learning
- ▣ Mentoring and Coaching
- ▣ Traveling